



PONDICHERRY UNIVERSITY, PUDUCHERRY - 14  
PLACEMENT CELL

&

DEPARTMENT OF COMPUTER SCIENCE & Banking Technology

April 8, 2016

## NOTICE

### STUDENTS AND FACULTY INTERACTIVE SESSION



**Attn:** Faculty members and Students of Department of Computer Science and Department of Banking Technology.

Mr. Nitin Sharma, Director (Consulting Practice), Microsoft has agreed to visit the University for an interactive session with the Students and Faculty Members of the Department of Computer Science and Department of Banking Technology. **The Programme is jointly organized by the Departments of Computer Science and Department of Banking Technology.**

The Profile of the guest is enclosed herewith. Students of these two departments can make use of the visit of Mr. Nitin Sharma for live interactions.

**Date & Time** : April 8, 2016 / 2.00 PM

**Venue** : SoM Auditorium

**Thanks to the Heads of the Departments of Computer Science and Banking Technology and Dr. K. Suresh Joseph for Departmental Co-ordinations.**

**Placement Co-ordinator**  
**(SKV. Jayakumar)**

# NITIN SHARMA

Hyderabad, TS, India | -- | --

## RECOGNITION

- Identified as Hi-Potential (HiPo) Leader in Microsoft across many years
- Recipient of the coveted 'Microsoft Gold Star Award' at Microsoft Corporation
- Recipient of the coveted 'MGSI Captain Award' and 'Solution Engineering Management Excellence Award' and Top Gun award for Innovation Excellence
- Recipient of the coveted 'Merit Award' & 'Certificate of Appreciation' at Intergraph.

## PROFESSIONAL EXPERIENCE

### MICROSOFT CORPORATION

March 2001 - Till Date

#### SERVICES PRACTICE LEADER (IOT, MOBILITY & AZURE, SERVICES GD)

- Responsible for incubating a team to deliver on Microsoft's Cloud First Mobile First strategy
- Responsible for bringing disparate groups together and transforming the organization into a cohesive, responsive, customer obsessed and innovation led business
- Responsible for driving revenue growth and market share 5 folds in 2 years by including creative market opening strategies and growing developed markets
- Responsible for increasing delivery maturity to meet CMMi Level 5 and deliver highest customer delight

#### CONSULTING PRACTICE DIRECTOR (TEST & UX PRACTICE, SERVICES GD)

- Innovated & landed the Digital Business Outcome based selling model
- Fostered progressive & passionate people practices leading to consistently high people scores of 90+% WHI with a team of 130+ people
- Achieved 50%+ CAGR growth on global business covering 40+ countries
- Reduced Cost of delivery by 10%
- Customer Delight - High CSAT of consistently 90+%
- Improved solution quality by 11% through Innovative Quality improvement practices
- Increased 20% operational efficiencies through innovative business & delivery models

#### SENIOR TEST MANAGER (TEST PRACTICE, SERVICES GD)

- Managed 100+ people Testing Practice for 2 years, delivering high high-quality & on-time work. Grew the practice 2+ times in 2 years, by venturing into newer areas like Dynamics, Application Compatibility, Data Center and Performance Testing.
- Piloted Managed Test Service (MTS) - Industrialized Services model for Test across different workload leading to 10-15% cost savings in its first year of launch.

#### PRACTICE DEVELOPMENT RESOURCE MANAGER (BPIO PRACTICE, SERVICES GD)

- Managed a team of 30+ consultants and achieved 81% WHI (97% Immediate Manager).
- Ideated and institutionalized the following best practices (later adopted for whole of GD) - monthly TSAT survey for the practice, COACH - on-demand, self-paced learning program, My Accomplishment Journal (MAJ) for Performance Management and CREST for bi-directional readiness planning and staffing

#### SENIOR TEST MANAGER (SOLUTIONS ENGINEERING GROUP, SERVICES GD)

- Setup, implemented and executed GD Build Services that has managed builds for over 50 + GD and Solution Engineering projects in its first year of operation. Contributed to setting up Quality Gates & other end-to-end best practices for Solution Engineering.
- Recipient of the coveted 'MGSI Captain Award' and 'Solution Engineering Management Excellence Award' for the work done Testing Practice @ ISG

LEAD SOFTWARE DESIGN ENGINEER IN TEST (IDENTITY LIFECYCLE MANAGER PRODUCT TEAM)

- Box owned ILM "2" and shipped its Beta 1 release.
- Proposed, designed and drove the release of the Sustained Engineering process and tools for the product group.
- Created tools and framework for WTT. Awarded Microsoft Gold Star award for the same

**INTERGRAPH CORPORATION**

**July 1996- Feb 2001**

SENIOR SOFTWARE DEVELOPER

- Developed multiple large and complex CAD based engineering software products
- Received 'Merit Award' & 'Certificate of Appreciation' at Intergraph for the quality of work

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**EDUCATION**

**BACHELOR OF COMPUTER ENGINEERING**

*Grade A with Honors*

- Ranked among top 200 in National Talent Search Examination.
  - Winner of Mathematics Olympiad in High School.
  - Ranked among top 0.1 percent in National Secondary School Mathematics examination.
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